

**Media Release**

**March 2018 New1**

**MAT FM – WINNING SERVICE CONTRACTS IN SCOTLAND AND WALES**

MAT FM works with the NHS, private healthcare providers and facilities management companies to deliver service, validation, verification and support for all critical air systems supplied by MAT and other manufacturers. The team has recently won a new 5-year service contract with the Royal Hospital for Sick Children in Edinburgh, and had contracts renewed at Stobhill Hospital and New Victoria Hospital, both in Glasgow. In addition, MAT FM has been awarded the tender to service four hospitals for NHS Wales: Prince Philip Hospital, Llanelli; Glangwili General Hospital, Carmarthen; Bronglais General Hospital, Aberystwyth; Withybush General Hospital, Haverfordwest. MAT FM won the business based on experience, price and reputation.

MAT FM offers a variety of service packages and service bundles:

**Service Packages** We also offer loyalty discounts for long-standing customers

<p><b>1-Year package</b></p> <ul style="list-style-type: none"> <li>• 6 and/or 12 month visits</li> </ul>	<p><b>3-Year package</b></p> <ul style="list-style-type: none"> <li>• 24/7 support</li> <li>• 6 and/or 12 month visits</li> </ul>	<p><b>5-Year package</b></p> <ul style="list-style-type: none"> <li>• 24/7 support</li> <li>• Full life-cycle spares</li> <li>• Replacement consumables</li> <li>• 6 and/or 12 month visits</li> </ul>
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Critical Vent Room	Multiple Critical Vent Room	Multiple Critical Vent Areas	Multiple Site Agreement	National Agreement	Loyalty Time Served Bonus
✓	✓	✓	✓	✓	✓

**Service Bundles**

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| <ul style="list-style-type: none"> <li>• Discount for handling several hospitals in the NHS Trust or private healthcare group</li> <li>• Fixed price on parts</li> <li>• Discount on remedial work not covered by the service agreement</li> </ul> | <ul style="list-style-type: none"> <li>• More repairs carried out on the spot, as we will hold a stock of your parts at our warehouses</li> <li>• Tailored reports</li> <li>• Annual, bi-annual or quarterly face-to-face customer appraisal meetings</li> </ul> |
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A functioning and compliant critical air system is crucial to the successful operation of the complex hospital and wider healthcare environment, where downtime can be catastrophic for patients and business. A planned preventative maintenance package from MAT FM keeps your system compliant and working as it should, providing a safe environment for patient care and reducing operating costs.

More.../2

MAT FM guarantees:

- Rapid response to all service calls
- Nationwide coverage
- Experienced engineers
- Service & maintenance of equipment provided by any manufacturer
- Calibrated instrumentation
- Fully equipped vans with work completed “on the spot” where possible
- Well-stocked warehouses

The new MAT FM brochure is available to download at <http://www.medicalairtechnology.com/wp-content/uploads/2018/01/MAT-FM-Facilities-Management.pdf>. If you would prefer a hard copy, please email [service@medicalairtechnology.com](mailto:service@medicalairtechnology.com) and one will be posted out to you.

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